

PERSONAL EVANGELISM

A Study of How to Turn Hearts to God!

Lesson Sixteen

Memory Verse: *Romans 12:11*

Lesson Verse: *Mark 16:15*

***"And he said unto them, Go ye into all the world,
and preach the gospel to every creature." Mark 16:15***

I. Introduction. What are *your* responsibilities in taking the Gospel to the world?

- A. In order for *you* to get saved, someone was responsible for taking the time to bring the saving message of the gospel to you. Make no mistake about it - no one just "becomes" a Christian. They must be urged to repent, and trust only in Christ as it is declared in the Bible (see *Acts 26:17,18*).
- B. That responsibility of "*preaching the Gospel*" was then passed *upon you*, so that others around you might be saved! That responsibility does not rest only with preachers, and pastors, but with every Christian!
- C. As Christians, we are commanded by the Lord to do *our* part in evangelising the whole world with the gospel (*Matt 28:19,20; Acts 1:8*).
- D. This lesson will focus on equipping you with the key Scripture verses that you can use to lead someone to Christ, as well as practical ways to make the Gospel clearly understood by the hearer.



II. The Need for the Soul-Winner (*Romans 10*) - Someone who persuades people about their need for Christ's saving power.

- A. The Soul-Winner is needed because of the Condition of the World (*Rom 10:1-3*)
Everyone who is not saved is LOST and without hope.
 1. Everybody is "religious" (Jew, Gentile, heathen, civilized) - working their way to God and heaven! But _____ are saved (*Mt 7:13,14*).
 2. Everybody is born _____ (*Eph 4:17-19*). They are blind and incapable of getting to heaven. It is not "in them" to know how to come to Christ! By nature they are "*the children of _____*" (*Eph 2:3*).
 3. Everybody is _____ - hell-bound (*Mt 23:33*) - In need of being saved!
- B. The Soul-Winner is needed because of the Power of the of Truth (*Rom 10:4-8*)
 1. God's Truth makes a person _____ from the condemnation of this world (*John 3:18, 36; 8:32*).
 2. God's Truth directs a sinner to the Saviour - It stops them from trying to get to Christ their own way - they must come God's prescribed way!
 3. God's Truth can be possessed by anyone, anywhere, right in the palm of the hands, and even on the tip of the tongue (*Rom 10:8*).
- C. The Soul-Winner is needed because of the Simplicity of Salvation (*Rom 10:9-13*).
A person must:
 1. Believe what God says about their condition - that they are a **sinner**.
 2. Accept Christ's crucifixion as sufficient to pay-off all their sins.
 3. Submit to Christ's Lordship - allowing Him to be Master of their life.
 4. Confess (testify, and then live) the true testimony of this Bible.

5. Never be ashamed of God's plan - You can confidently live now that you have heaven for sure!
 6. It is all wrapped up in a person simply "calling upon the Lord and asking Him to save them from their deserved punishment of hell!"
 7. The idea is that a person needs to see themselves as someone who has broken God's laws, and are like a man who has been caught by the police, and are standing before a judge and about to be judged for their crime, and they have NO way out! Only to find that Someone steps into the courtroom, and offers to take their place in the punishment, and if they will admit their own guilt, and then accept His offer, they can go free! It couldn't be easier!
- D. The Soul-Winner is Needed Because of **The Lack of _____** (Rom 10:14,15; Luke 10:1,2). It has never been a popular job!
1. How will people call on Someone they don't _____ in?
 2. How will they believe on Someone that they never _____ about?
 3. How shall people hear without some sort of a _____?
 4. How shall they preach without other Christians sending them? Supporting them as they go freely - as missionaries, church planters and soul-winners?
- E. The Soul-Winner is needed because it **is the Only Way that Works** (Rom 10:16,17). Truly, not everyone who hears will believe the gospel. But there is no better way! Faith is all that God is looking for (Heb 11:6; Eph 2:8)! And faith ONLY comes by hearing the presentation of the word of God - not through miracles and visions, and gifts!

III. The Work of the Gospel

A. God's Part

1. As a Christian, you must realize that you yourself cannot "save" another person's soul, nor can you by your own power draw that person to the point of salvation - you can't force people to respond.
 2. The Son of God had to first completely pay for their sins through His sacrifice on the cross (2Cor 5:21), as the Lamb of God.
 3. The Holy Spirit must _____ them of their sin (John 16:7-11). People must realize that they are guilty before God (compare 2Tim 4:2).
 4. The Father must _____ them to the point of salvation (John 6:44)
- B. **Your Part.** While salvation can only be done by God alone (John 1:12,13), it is the Christian that God has chosen to use as a tool to bring about a person's salvation!
1. In Matthew 13:3-8, we are the _____ that sows the seed of the word of God in the hearts of hearers (Mt 13:18-23).
 2. 2 Corinthians 5:17-20 states that we are _____ that must reconcile man to his Creator through salvation
 3. We are to open people's _____ (Acts 26:17,18) - takes a lot of effort!
 4. Patiently *chip away* at people's misunderstandings (2Tim 2:24-26)
 5. **Here are some thoughts:**
 - a. Make sure that you pray before you go and present the Gospel. Let God cleanse you from personal sins, and then empower you to do this most miraculous work! Also, try and always have a partner with you who can pray while you witness, or who can witness while you pray.
 - b. Use well-written Gospel leaflets! Make sure that everyone gets a Gospel leaflet so that they can read it later if they don't get saved right then.
 - c. Use your own testimony of how *you* got saved.

- d. Have a New Testament with you. Mark the important verses (i.e., [Romans 3:10, 23; 6:23; 5:8, 10:13, 17; John 1:11,12](#); etc.).
- e. Keep your breath clean - use breath-mints!
- f. Bring current events into the conversation in order to get them to realize that life is short and that they need a Saving God, not just a *religious system*!
- g. Have set times to go - Participate in church-wide soul-winning. If you don't make time for this, it will never get done, and you are in disobedience to our Lord's greatest command to the Christian!

C. Their Part. What every person on this planet must do to be saved

1. They must believe ([Acts 16:30,31; John 3:16](#)) of their own free will.
2. They must repent ([Mark 1:15](#)) – turn away from their sin unto God ([Acts 20:21](#)).
3. They must accept God's conclusions about them as true and right (that they are lost and sinful and without hope if they don't get born again, [John 3:3](#)). There is no negotiating with the Lord Jesus Christ. He is the only way of salvation ([John 14:6](#)), and if not done HIS way, then the person WILL die in their sins ([John 8:24](#)).
4. They must choose to follow Jesus and live as HE lived now ([Matthew 9:9](#)).

IV. The Presentation of the Gospel

A. Work Through The Following Stages of Soul-Winning

1. Conversation/Current Events - Look for ways to get the Scriptures into the conversation (like Jesus did with the woman at the well in [John 4](#)).
2. Convincing - Convince them that the Scriptures are *truth* ([Romans 3:4](#))
3. Convicting (Making Guilty) - Work the Scriptures into their situation so they can be convicted of sin. Get them to _____ the Scriptures ([John 5:39](#)) to see that their own good works and their religion have failed them ([Titus 3:5](#)).
4. Conversion - Press them for a decision, and wait for Conversion ([John 3:3,7](#)) - This is a work only the Holy Spirit can do ([John 16:7-11](#)).
5. Confession- Encourage public Confession ([Rom 10:10,11; Jn 12:42,43](#)), announcing their new faith in Jesus Christ alone!
6. Commitment - Get them to realize that Christ is committed to them, and therefore, they should now be totally committed and loyal to HIM, at the cost of everything else ([John 6:66-68; Mt 10:37,38](#))!

B. What the Hearer Must Realize

1. A person must realize that he is a _____ ([Rom 3:10,23](#)).
2. A person must understand that _____ died for him while he was still a _____, and NOT after he got his life cleaned up ([Rom 5:8](#)).
3. A person must come to God with genuine, godly *repentance* ([Rom 2:4; Acts 20:21; 2Cor 7:10](#)). Emphasize the meaning of *repentance*:
 - a. More than just sorrow. It is MORE than just being sorry.
 - b. But to change your life's direction because you realize you are UNgodly (currently going against God's laws), and are headed for judgment.
4. A person must believe he can only be *justified* (i.e., made righteous in God's sight) by trusting the blood of Jesus Christ to have paid for all his sins ([Rom 5:9; Eph 1:7](#)). God guarantees complete forgiveness to all who come to Him by faith!
5. A person must above all understand that it is *his faith* in the shed blood of Jesus Christ that saves him, and not any additional good works ([Rom 3:25,28](#)).
6. A person must call upon the Lord Jesus and ask Him specifically to save them ([Rom 10:9,10,13](#)). God cannot do it without their request!

C. A Sample Presentation - Get the conversation going

"If you died today, wouldn't you like to know that you would be in heaven?" "If so, let me show you out of the Bible..."

THE ROMAN'S ROAD TO HEAVEN

Who is good? Rom 3:10-12 says "There is _____ righteous, no not one."

Who has sinned? Romans 3:23 says, "For _____ have sinned, and come short of the glory of God."

Do you realise the eternal cost of your sin? Romans 6:23a states, "For the wages of sin is _____." Your sin is THAT bad!

Nothing you DO can save you. Romans 3:20a says, "Therefore by the _____ of the law there shall no flesh be justified in his sight."

God's love has made a way! Romans 5:8,9 declares, "But God commendeth his _____ toward us, in that, while we were yet sinners, Christ died for us. Much more then, being now justified by his blood, we shall be saved from wrath through him."

You need to turn from your sin to God now! Repent! Be more than just sorry that you have sinned; you need to turn away from your sin. Fear it, and hate it all.

And then place all your faith in Jesus Christ alone. Romans 10:9 explains, "That if thou shalt confess with thy mouth the Lord Jesus, and shalt believe in thine heart that God hath raised him from the dead, thou shalt be saved." And verse 13, "For whosoever shall call upon the name of the Lord, shall be saved."

That is ALL you have to do – God has done all the rest!

D. The Five Facts of Life

Always remember that there are five basic truths that a sinner needs to realize. Make sure the following facts are well understood by everybody you meet:

1. You are a sinner in the eyes of God.
2. Unless something changes you, you will die as a sinner.
3. You will be judged by Almighty God as a sinner – not as a pretty good person.
4. You will be condemned to hell as a sinner.
5. Your only hope is in accepting what the Lord Jesus Christ did for you.

V. Hindrances to the Presentation of the Gospel

A. Your Life not Being a Good Example - When your walk does *not* match your talk. You may be the only Bible that your co-workers, and family will ever read (2Cor 3:2). Therefore, don't give anybody an excuse from being saved because your "walk" is no different than theirs (2Cor 6:17)! Live what you preach (Rom 2:21-23)!

B. Watch Your Surroundings

1. Get away from disturbances (turn off the TV, radio).
2. Have your partner occupy the attention of any children, or the spouse if they are present in the room.
3. Get somewhere where you can comfortably open the Bible so it can be seen by both you and the other person.

Date Lesson Completed _____

Discipler _____

Answers From Scripture to Show People How to be Saved

A Christian should be familiar with as many verses of Scripture as possible that deal with sin and salvation, and should be able to use these verses responsibly and convincingly. You should be able to quote most of these from memory to anyone at anytime, while others you should at least be able to find in the Bible to show someone.

The Necessity of Absolutely Believing

John 1:12 "But as many as _____ him, to them gave he power to become the sons of God, even to them that _____ on his name:"

John 3:16 "For God so loved the world, that he gave his only begotten Son, that whosoever _____ in him should not perish, but have everlasting life."

John 3:18 "He that _____ on him is not _____: but he that believeth not is condemned already, because he hath not believed in the name of the only begotten Son of God."

John 3:36 "He that _____ on the Son hath everlasting life: and he that believeth _____ the Son shall not see life; but the wrath of God abideth on him."

John 5:24 "Verily, verily, I say unto you, He that heareth my word, and _____ on him that sent me, hath everlasting life, and shall not come into condemnation; but is passed from death unto life."

John 11:25-26 "Jesus said unto her, I am the resurrection, and the life: he that _____ in me, though he were dead, yet shall he live: And whosoever liveth and believeth in me shall _____ die. Believest thou this?"

Acts 16:31 "And they said, _____ on the Lord Jesus Christ, and thou shalt be saved, and thy house."

Our Good Works Can't Save Us

Romans 4:5 "But to him that worketh _____, but believeth on him that justifieth the ungodly, his _____ is counted for righteousness."

Ephesians 2:8-9 "For by grace are ye saved through _____; and that not of yourselves: it is the gift of God: Not of _____, lest any man should boast"

Titus 3:5 "Not by _____ of righteousness which we have done, but according to his mercy he saved us, by the washing of regeneration, and renewing of the Holy Ghost;"

Galatians 2:16 "Knowing that a man is _____ justified by the works of the law, but by the faith of Jesus Christ, even we have believed in Jesus Christ, that we might be justified by the faith of Christ, and not by the _____ of the law: for by the works of the law shall no flesh be justified."

Repentance

Acts 17:30 "And the times of this ignorance God winked at; but now _____ all men every where to repent:"

2 Peter 3:9 "The Lord is not slack concerning his promise, as some men count slackness; but is longsuffering to us-ward, not willing that any should perish, but that _____ should come to _____."

Mark 6:12 "And they went out, and _____ that men should repent."

Hell

Matthew 13:42 "And shall cast them into a furnace of _____: there shall be wailing and gnashing of teeth."

Luke 16:23 "And in _____ he lift up his eyes, being in torments, and seeth Abraham afar off, and Lazarus in his bosom."

Matthew 25:41 "Then shall he say also unto them on the left hand, Depart from me, ye cursed, into _____ fire, prepared for the devil and his angels:"

Revelation 20:15 "And whosoever was not found written in the book of life was cast into the lake of _____."

Eternal Security

John 10:28-29 "And I give unto them _____ life; and they shall _____ perish, neither shall any man pluck them out of my hand. My Father, which gave them me, is greater than all; and _____ man is able to pluck them out of my Father's hand."

Answers From Scripture to Against Religions and Cults

Scriptures to answer the questions of Roman Catholicism.

1. Final authority being ONLY the Bible (Matt 4:4; Rom 3:4; John 17:17; John 8:31,32,36)
2. Mary needed a Saviour (Luke 1:46,47). Mary was a sinner - not sinless (Rom 3:10,23)
3. Jesus had brothers and sisters (Matt 1:24,25; 12:46-50; 13:55,56; Mark 6:3; Gal 1:19)
4. There is no need to pray through Mary, or any saint (1Tim 2:5)!
5. Religion ends up substituting the tradition of men in the place of the commandments of God (Mark 7:7,10)
6. Salvation is NOT by works (Eph 2:8,9; Tit 3:5; Isa 64:5), no matter how good they are.
7. Watch out for anyone who forbids people to *marry* or to eat *meats* (1Tim 4:1-3)
8. All pastors are to be married as a general rule (1Tim 3:2). Peter was married (Mt 8:14)
9. Baptism is NOT important to our salvation (1Cor 1:17) - it is only for after salvation.
10. Jesus hates the Rosary (Matt 6:7), and any other repetitious prayer!
11. There is no purgatory (2Cor 5:8; Heb 1:3; 9:27; Rom 8:1) - either heaven or hell!
12. A person is justified only by faith alone in Christ Jesus (Rom 1:17; Gal 2:16)
13. Jesus finished paying for ALL of my sins on the cross (John 19:30)

Scriptures relating to Protestantism (Many issues are the same as with Catholicism)

1. Self righteousness is the worst sin (1 John 1:8,10; Rom 10:3)
2. Thinking that "*My church is better than others*" is not what matters with God (John 3:3)
3. If someone says "*I keep the 10 commandments*" – show them that is impossible (James 2:10; Tit 3:5). Everyone must repent and be born again to be forgiven.
4. Thinking "*I am part of the elect*" is only true if you are a Jew (Isa 55:6,7; 1 John 2:2)

Scriptures To Deal with a Jehovah's Witness. These people are really confused.

1. Jesus is God come in the flesh (Mt 1:23; 1Ti 3:16; Isa 7:14; Ro 9:5; 1Jn 5:20; Heb 1:8)
2. Jesus is the Jehovah of the Old Testament (Isa 40:3 & Matt 3:3; Dt 10:17 & Rev 19:16; Ps 68:18 & Eph 4:8-10; Ex 3:14 & John 8:56-58)
3. Jesus is equal with God (Philp 2:6-9; Isa 43:10,11; 44:6,8)
4. Jesus is eternal (Micah 5:2)
5. The trinity concept is Scriptural (2Cor 13:14; Gal 4:4-6; Gen 1:26)
6. There is a heaven full of mansions (John 14:1-3) awaiting Christians
7. The 144,000 witnesses of Revelation 12 are real Jewish male virgins (Rev 14:1-5)
8. If a prophet ever makes a false prediction, that person is to be stoned with stones, and disregarded (Dt 18:20-22)
9. When Jesus does come back, every eye shall see Him (Rev 1:7)
10. The Holy Spirit really is a real person (John 16:13)
11. Hell is literal and eternal (Matt 23:33; Rev 14:11; 20:10; Luke 16:23-31)

Scriptures to Deal with a Mormon about salvation.

1. An angel CANNOT present another Gospel than what is already in the Bible (Gal 1:8)
2. Exclusivity of Jesus Christ to salvation (John 14:6; Hos 13:4)
3. You can know that you have eternal life right now based upon the sole authority of the written word of God (1 John 5:11-13)
4. Baptism is not important (1Cor 1:17)
5. Decide the final authority issue (Rom 3:4; John 17:17; John 8:32,36; Matt 4:4)
6. God has no body, but rather is a spirit (John 4:24)
7. Jesus is God come in the flesh (1Tim 3:16)
8. God has always been, and always will be - never created (Ps 90:1,2)
9. Only Satan teaches that man can become like God (Gen 3:5; Isa 14:13,14)
10. The blood of Jesus Christ cleanses the sinner from SIN (1 John 1:7)
11. The Gospel is the death, burial and resurrection of Jesus for our sins (1Cor 15:1-4)
12. The true church of Jesus Christ never disappeared (Matt 16:18)
13. Disregard genealogies and fables (1Tim 1:4)